



Peter W. Nichols
President

October 6, 2017

Dear Valued Customer:

Over the past few weeks, key raw materials and freight costs have increased due to outages from Hurricane Harvey and Hurricane Irma.

These outages mean limited supply at a time when demand remains strong. SNF will continue to purchase raw materials and transportation at higher costs to assure we can supply our customers. A consequence of these circumstances is a significant increase in raw materials.

SNF is implementing a price increase effective our shipping date of Oct. 23rd, 2017.

These increases apply to all customers or as contracts allow.

Thank you for your continued support.

Please contact your SNF sales representative if you have any questions.

A handwritten signature in black ink that reads 'Nichols'.

Peter Nichols
President